## 12 TASKS YOUR PROGRAM MANAGEMENT SYSTEM CAN HELP WITH YEAR ROUND



Take full advantage of the help your program management solution offers by using it year round! These 12 tasks can ease your workload before, during, and after each session.

	YOUR TO-DO LIST	HOW CAMP & CLASS MANAGER HELPS
PRE-SESSION	☐ Create sessions ☐ Easily duplicate previous sessions ☐ Include blackout dates	+ Quickly create reports
	Get participants signed up	+ Send personal emails to participants and parents reminding them of the upcoming session
	☐ Collect registration payments	+ Simplify fee collection with online registration, flexible payment plans, and applicable discounts
	☐ Collect documents and forms ☐ Registration & supplemental forms ☐ Waivers	+ Easily track receipt of all mandatory documents within the system to know who's submitted and who hasn't
	☐ Build customized lists of participants	<ul> <li>Manage on-going communications easily by creating email lists. This allows different groups (participants, administrators, instructors, etc.) to receive different messages.</li> </ul>
	☐ Market your upcoming session ☐ Online ☐ Using social media ☐ Through email blasts ☐ In the community	<ul> <li>Get free listings on ACTIVE.com and ACTIVEkids.com where millions of parents and participants search for activities in their community</li> <li>Send personal emails to participants and parents reminding them of the upcoming season</li> </ul>
SESSION	☐ Communicate upcoming events ☐ New programs offered ☐ New merchandise available	Manage on-going communications easily by creating custom emails     Partner with our team of Digital Marketing Consultants who provide launch support with social media, web and search engine optimization, and branding expertise
	☐ Access in-depth, customizable reporting	+ Track revenue and program performance + Output 30-, 60-, and 90-day accounts receivable reports
POST-SESSION	☐ Celebrate the session's success☐ Email updates and recaps☐ Update your website	+ Send custom emails recognizing participants and thanking instructors
	☐ Retain registrants ☐ Use email blasts ☐ Offer discounts	+ Offer loyalty discounts for upcoming sessions
	Get next session's registration setup  Open online registration	+ Allow early access to registration and boost participation
	☐ Report on successes and shortcomings ☐ Access financial reporting ☐ View year-over-year data	+ Pull data from standard and/or custom reports to assess the current session and plan for the next